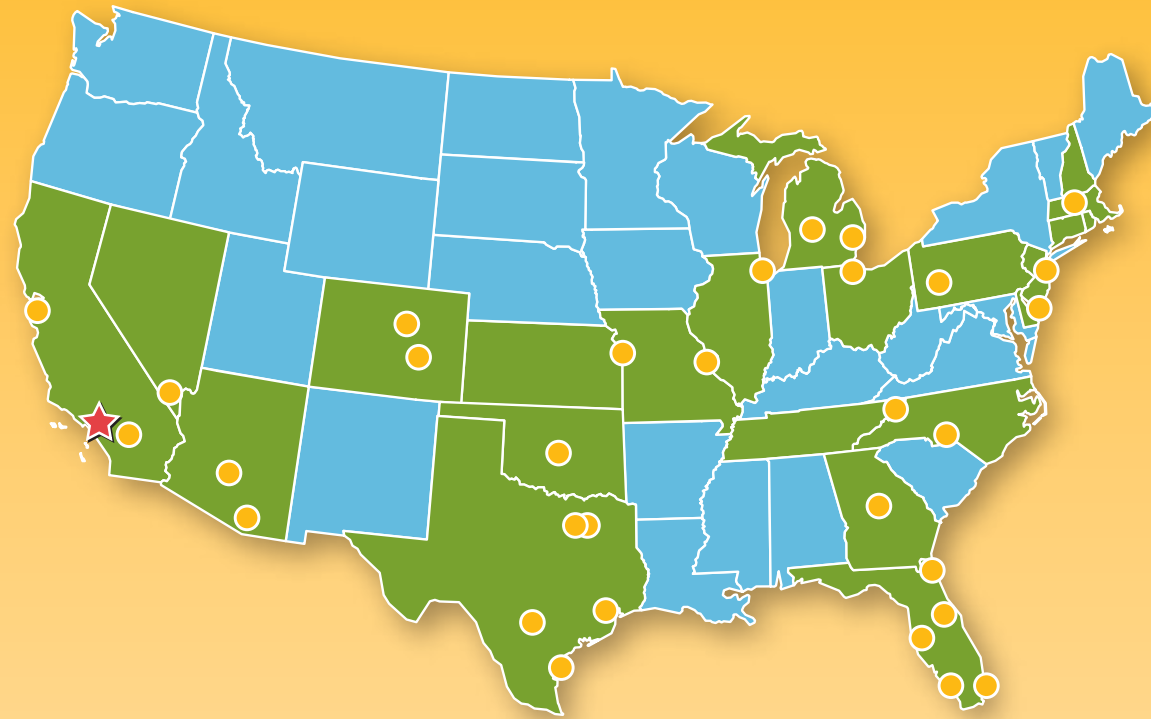


IPC provides facility-based services in hundreds of facilities from coast to coast



### The Benefits of an IPC Career

IPC seeks physicians and non-physician providers who are committed to excellence in the practice of facility-based care while enjoying a compensation package well above the national average. Some of the benefits include:

- ✓ Unlimited Bonus Opportunity
- ✓ 401k Retirement Program
- ✓ Medical Insurance
- ✓ Dental Insurance
- ✓ Vision Insurance
- ✓ Employee Stock Purchase Plan
- ✓ Flexible Spending Accounts
- ✓ Short-term Disability Insurance
- ✓ Voluntary Supplemental Life Insurance



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# THE IPC ADVANTAGE





## IPC's Commitment to Excellence

IPC is a leading national physician group practice focused on the delivery of hospital medicine and related facility-based services. IPC providers manage the care of acute and post-acute patients in coordination with primary care physicians and specialists. The Company supports and educates its providers with the comprehensive training, information technology and management support systems necessary to promote the highest quality of care for patients.

### A Solid Record of Performance

With over 1700 affiliated providers practicing in more than 600 facilities, IPC is the nation's largest practice group focused on the delivery of facility-based care. Our extensive experience in both acute and post-acute care has enabled us to build a solid reputation for quality, innovation and operational excellence. Performance is achieved by aligning with both the clinical and business goals of our client facilities – the basis for a stable and lasting partnership.



### A True Continuum of Care

IPC practices in a broad range of facility types including skilled nursing facilities, nursing homes, assisted living facilities, rehabilitation hospitals, psychiatric hospitals, long term acute care facilities and acute care hospitals. This wide breadth of operational experience and expertise gives IPC a unique opportunity to provide a true continuum of care to our patients in the markets we serve. The goal is to improve the quality of patient care and patient satisfaction while generating operational efficiencies and cost savings throughout the inpatient care delivery system.

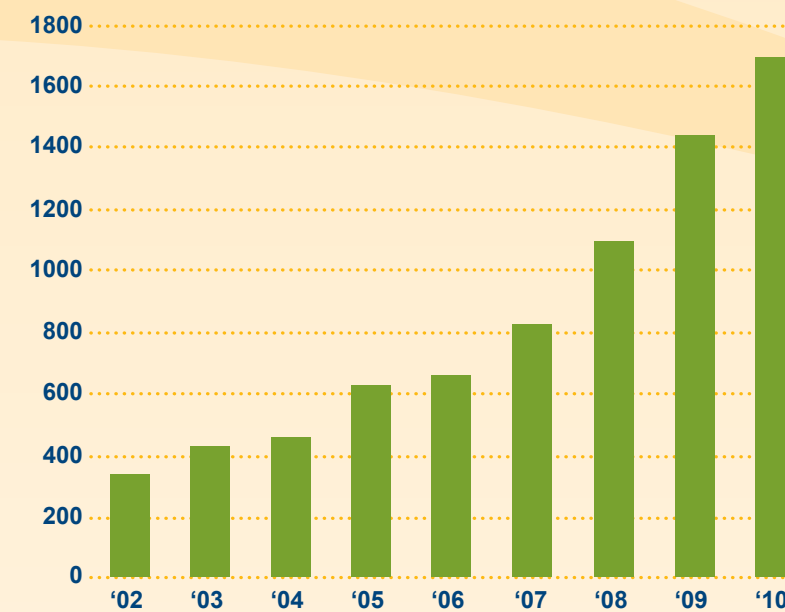
### Patient Transition of Care

Safe and effective transition of the discharged inpatient to a primary care physician is central to the IPC philosophy. Through our IPC-Link® information management system, patient admission and discharge notifications are automatically faxed to the patient's primary care physician and/or specialist. IPC operates its own Discharge Call Center, which attempts to contact every patient within 72 hours of discharge to home to discuss and document the patient's condition and successful transition back to outpatient care. Our Discharge Call Center staff will intervene on the patient's behalf if assistance is warranted, resulting in improved outcomes and increased patient satisfaction.

### Training and Education

IPC believes that provider training and education is a critical and rapidly evolving priority, so we have developed formalized programs to meet the needs of providers at each stage of their career. Our new-hire training program, for example, teaches critical management techniques such as appropriate billing and medical record documentation, risk management and healthcare economics. IPC also offers CME programs designed to maintain and enhance skills in other key areas such as clinical leadership and communications. Additionally, we sponsor regional and national leadership conferences for our providers to promote the informational exchange and sharing of best practices with their IPC peers.

IPC Affiliated Providers



### Recruiting and Staffing

IPC's dedicated staff of recruiting professionals maintains a nationwide presence to effectively source candidates for each of our local practice groups. IPC also maintains contact with the majority of residents across the country who are considering a career in acute or post-acute inpatient care. Our recruiting activities include national print and internet advertising, exhibiting at professional conferences, speaking at select residency programs and coordinating efforts with our hospitals' recruitment departments. Our providers and administrative staff work closely with the IPC recruiting team to ensure the best possible fit for each candidate into a local practice group.

### A Commitment to Quality

Delivering excellent quality of care to every patient is a core value of our company. IPC recognizes the importance of defining, measuring and achieving quality and performance metrics. IPC-Link® generates a broad portfolio of online reports that track key metrics such as length of stay, readmission rates, patient satisfaction scores and CMS core measures. We continually review these quality metrics internally and with our facility partners to ensure that program objectives are being met and that issues are identified and addressed without delay.

### IPC-Link® Technology

Designed by and for IPC and now in its twelfth year of operation, IPC-Link® is a proprietary practice management system that organizes the entire practice around post-discharge transition of care, real-time clinical communications for the medical team, and in-depth reporting on key quality and performance metrics. More than just a great tool for charge capture, IPC-Link® helps providers track important patient management data, communicate with referring physicians, and track key statistics important to the practice. IPC-Link® also serves as their one-stop resource for online CME, email, company news, reference materials, benefits administration and more.



### IPC Drives Results

Our innovative technology, scale of operations and solid financial resources have enabled us to establish strong acute and post-acute practices across the country. IPC's client facilities enjoy the benefits of customized and cost-effective programs, focused on the most important issues and metrics for their facility.

Contact us today to learn more about how IPC can partner with your facility or existing practice, to deliver the services and results that best meet your needs.

**IPC**  
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